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CONTENTS	

BOUCHERON

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30	lutus du ation	
100	o Introduction	1 \
	Current Marketing Strategy	2
	Current Target Audience	3
	Current Marketing Mix	4-6
	Current Exposure: Paid Media	7
	Current Trends/Forecasts	8-10
	 Summary of Main Competition 	11
	Recommendation	
	Our Concept	12
	o Process	13
	Recommended Target Market	14
	Slogan Mock Up	15
	 Differentiation Point & Competitive Advantage 	16
	 Pricing 	17
	 Distribution Strategy 	18-19
	Promotional Strategy	20
	Digital Strategy	22
	Campaign Advertising	23
	 Budget 	24
-	Digital AD Campaign	25
	Action Plan	26 /
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HISTORY

In today's luxury market, craftsmanship, exclusivity, and premium materials define true luxury. Luxury watches go beyond functionality, serving as timeless status symbols.

For Boucheron, heritage lies at its core, inspired by the family spirit of their iconic cat, Wladimir. Our watch embodies connection, continuity, and shared experiences, inviting you to celebrate meaningful bonds and join a legacy of elegance.

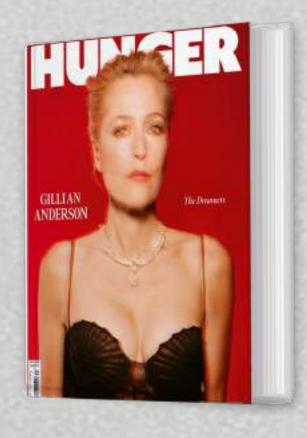
BOUCHERON

MAISON DE HAUTE JOAILLERIE DEPUIS 1858

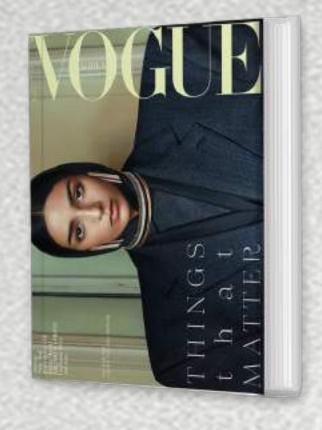


CURRENT EXPOSURE PAID MEDIA





















MACRO & MICRO ENVIRONMENT



Current State of the Luxury Watch Market

- Market Growth:
 - Valued at \$48.1B in 2023, projected to reach \$134.53B by 2032 (growth of 12.4%).
 - Growth was driven by:
 - Rising demand for pre-owned luxury products.
 - Innovation from key market players (e.g., Rolex, Patek Philippe, Swatch Group).
 - Expanding product lines catering to diverse styles, materials, and sizes.
- Post-Pandemic Rebound:
 - Despite COVID-19 challenges (supply chain disruptions, retail closures),
 the market has recovered, fueled by increasing demand for innovative and diverse luxury offerings.
- Challenges:
 - Counterfeiting: High-quality replicas overall harms brand value and revenues.
 - Oversaturation: Risk of reduced exclusivity due to counterfeit market growth.

CONCEPT

BRINGING HERITAGE BACK TO BOUCHERON: A TIMELESS CONNECTION

Our vision is to bring back the essence of heritage in Boucheron through a concept that celebrates memories and uniting oneself with your roots. Our watches are not just timepieces—they are symbols of connection, legacy, and achievement.

Whether you are a parent, a partner, or a friend, this watch is designed to become a part of your life's cherished moments. It is more than an accessory; it is a memento—a timeless keepsake that captures the essence of a specific time and is destined to be passed down through generations

CRAFTSMANSHIP AND PERSONALIZATION

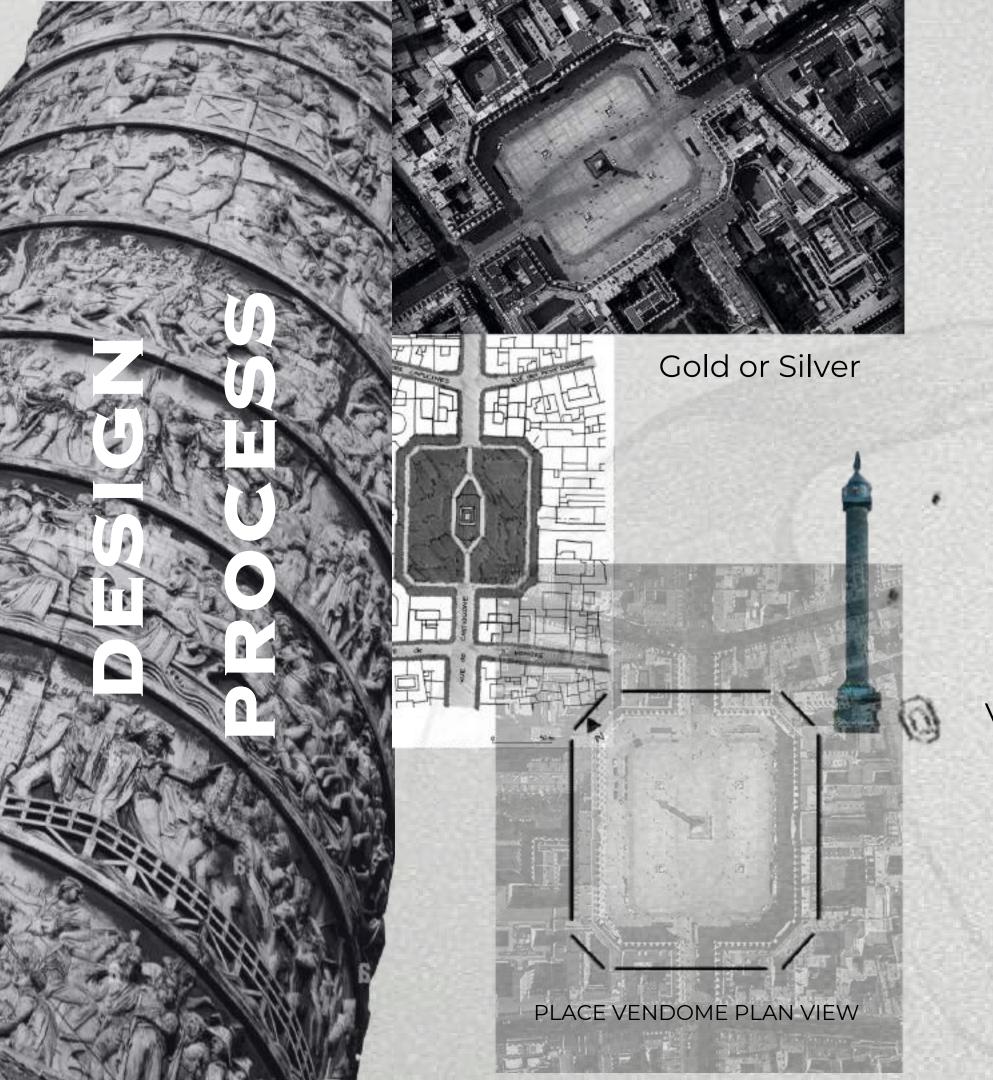
We would create watches that embody sophistication and individuality, offering options in silver, gold, and diamond-studded designs. To make each piece truly personal, users will have the option to engrave their watch at a time of their convenience. Overall creating a unique and sentimental treasure.

This collection caters to a large range of people, offering styles that range from subtle elegance to bold statement pieces. This inclusivity ensures every individual can find a design that resonates with their identity and story.

A Union of Form and Function: The 3-in-1 Watch

The design seamlessly transitions between a watch, a bracelet, and a pin. This function allows wearers to adapt their timepieces to different occasions, enhancing its practicality and appeal. Keep all three pieces together, or share them, this approach gives wearers the freedom to choose how they experience their watch.







THREE PIECE SET



TARGET MARKET

• **Positioning:** For individuals who celebrate success, cherish tradition, and value craftsmanship.

• Demographics:

• Women and men aged 30-45, university-educated, financially secure, and in their career prime.

• Psychographics:

- Value exclusivity, elegance, and timeless luxury.
- Celebrate life's milestones and view luxury purchases as status symbols and an extension of identity.
- Prioritize quality over trends in high-end fashion and accessories.

• Lifestyle:

- Engage in activities like golfing, yachting, and skiing at luxury resorts.
- Indulge in luxury travel, fine dining, and cultural events such as art exhibitions.
- Seek refined, premium experiences and high-end shopping to align with their achievements and aspirations.

CONCEPT SLOGAN MOCK-UP



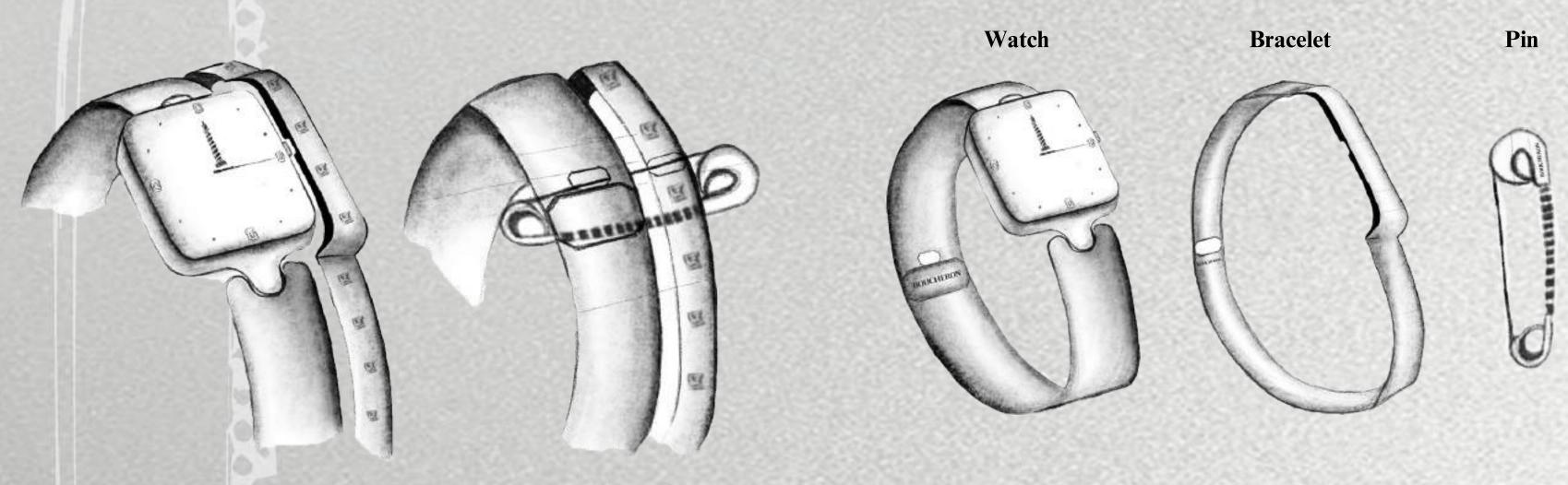
THE HOUR IS YOURS,
THE LEGACY IS OURS

HOURS IN THE MAKING

AN HOUR OF TIME , A CENTURY OF HERITAGE

DIFFERENTIATION POINT & COMPETITIVE ADVANTAGE OUR UNIQUE SELLING POINT LIES IN THE WATCH'S VERSATILITY:

CONCEPT SUGGESTED STYLE

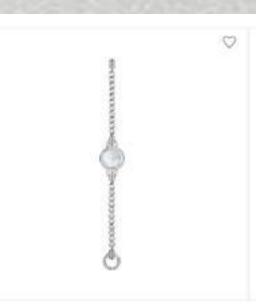


- Versatile Design: A single watch adaptable for three wearers.
- Symbolism: Represents time, unity, and fresh starts.
- Premium Craftsmanship: Made with gold, white gold, diamonds, and customization options.
- Emotional Resonance: A symbol of love, success, and milestones, designed to become an heirloom.
- Market Position: Combines innovation, heritage, and luxury, establishing Boucheron as a standout in the luxury watch market.

PRICING











White Gold & Diamond MATERIAL One-Size (160 gr.) WEIGHT

White Gold

One-Size (153 gr.)

rist : Wpd2e042 336,000 € HOURS TO SHARE ref Waggrass

54,000 + 3 COLORS

0

76,600 €

JOY OF LIGHT ed BP077203

HOURS TO SHARE

33,100

+ 3 COLORS

HOURS TO SHARE YET WAG21405

28,400 + 3 COLORS

0

MATERIAL

WEIGHT

88.100 1,600,000

0

HOUSE TO SHARE 84.000 + 4 03 (246)

Yellow Gold MATERIAL One-Size (153 gr.) WEIGHT

GOLDEN WHEAT PURITY OF WARRINGS

90,000 €

PARIS IVY DRAWING HE: MADDING

90,000 € +1 colox

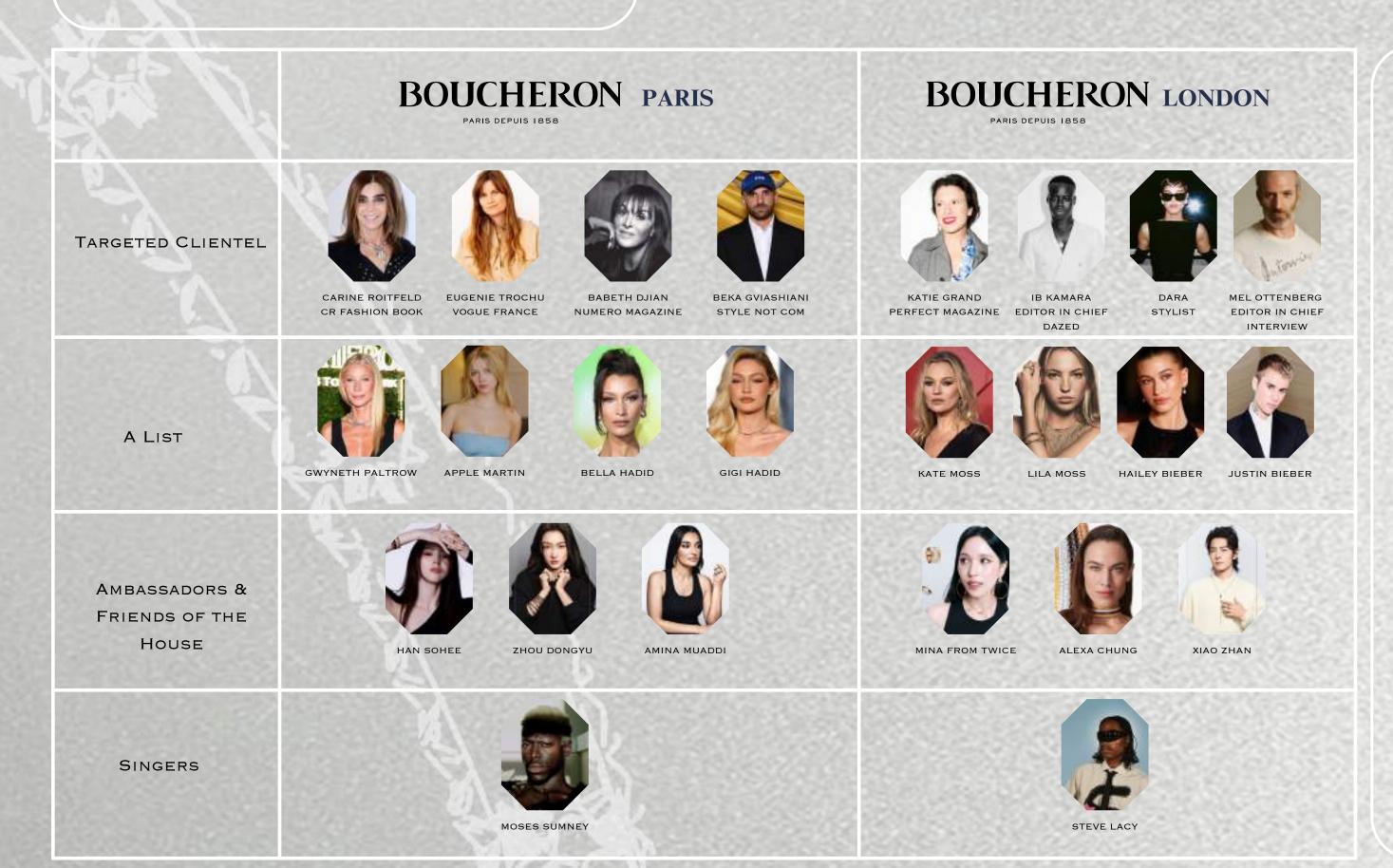
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OPENWORK JEWELRY WATCH WITH A BOUGUET OF WINGS

ret - VBO/7300 79,200 €

AN HOUR OF TIME , A CENTURY OF HERITAGE

PROMOTIONAL STRATEGY



THE TWO EXCLUSIVE EVENTS IN PARIS AND LONDON, WILL CELEBRATE THEMES OF UNION AND RELATIONSHIPS. GUESTS INCLUDE BRAND AMBASSADORS, GWYNETH PALTROW, KATE MOSS, BELLA AND GIGI HADID, AND HAILEY AND JUSTIN BIEBER, SYMBOLIZING FAMILY BONDS AND NEW BEGINNINGS. FASHION LEADERS AND LIVE PERFORMANCES WILL **ENHANCE THE** EXPERIENCE, ALIGNED WITH SEPTEMBER'S FASHION WEEK.



DIGITAL STRATEGY

Boucheron will strengthen its presence on key social media platforms, ensuring the brand engages with its most active audience, emphasizing craftsmanship and timeless elegance.

Strategic partnerships with select online magazines and media outlets will enhance visibility and ensure that customers are informed about the new collection.

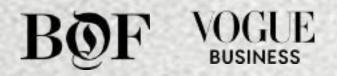




SELECTED ONLINE MAGAZINES

WWD 1/4/2 VGGUE
FRANCE

SELECTED ONLINE OUTLETS



SOCIAL MEDIA OUTLETS

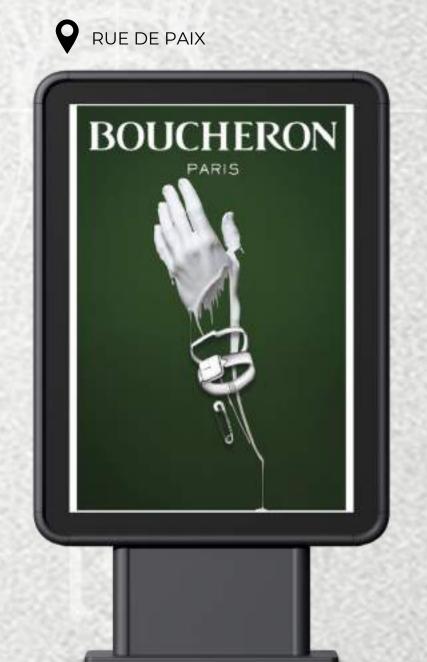


up next.

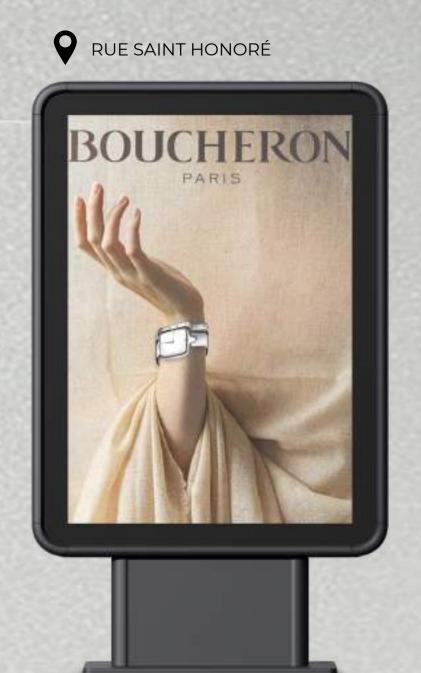


CAMPAIGN ADVERTISING

The Boucheron campaign highlights the product's design with elegance, reflecting the brand's core identity. Three distinct ads will be displayed in key Paris locations during the product launch, reinforcing Boucheron's reputation for both exceptional jewelry and timepieces. These strategically placed ads support the brand's growth by targeting key accounts.







BUDGET

	AN HOUR OF TIME, A CENTURY TO HERITAGE								
CITY	VENUE	VENUE PRICING	# OF GUESTS	CATERING	CATERING COSTS/ GUEST	TOTAL CATERING COSTS	DECORATION COSTS	INVITATION COST	TOTAL EVENT COSTS
PARIS	FLAGSHIP		200	Fauchon	€70,00	€14,000	€12,000	€2,500	€28,500
LONDON	FLAGSHIP		100	Rhubarb	€70,00	€7,000	€9,000	€1,800	€16,000

ADVERTISEMENT					
MAGAZINES	СРМ	READERSHIP	COST	ENTRIES	TOTAL MAG COST
WWD	0,045	€230,000	€10,350	2	€20,700
DAZED	0,045	€415,000	€18,675	2	€37,350
VOGUE FRANCE	0,045	€900,000	€40,500	1	€40,500
VOGUE BUSINESS	0,045	€520,000	€23,400	1	€23,400
BOF	0,045	€700,000	€31,500	2	€63,000

ADVERTISEMENT					
SOCIAL MEDIA	PROFILE	TYPE OF POST	COST		
INSTAGRAM	@STYLENOTCOM	POST/HISTORY	€850,000		
INSTAGRAM	@UPNEXTDESIGNER	POST/HISTORY	€750,000		
INSTAGRAM	@IDESERVECOUTURE	POST/HISTORY	€1,200		
ADS/ COUNTRY	COMPANY	LENGHT OF TIME	COST		
PARIS	JCDecaux	12 WEEKS	€50,000		



DIGITAL AD CAMPAIGNS (MOCK)

Ad #1 Brothers



Ad #2 Lovers



Ad #3 Friends



